

# **Spark Good Storefront Reservations**

**April 2025** 



# **AGENDA**

- 1. Walmart Spark Good & Deed Partnership
- 2. How to get started with Spark Good?
  - 3 Steps to get started on Walmart.com
- 3. Storefront Reservation Tool
- 4. Resources to explore

# Our philanthropy focus on the following



Today, we will discuss Spark Good programs that provide local community support. Learn more about other focus areas at www.walmart.org

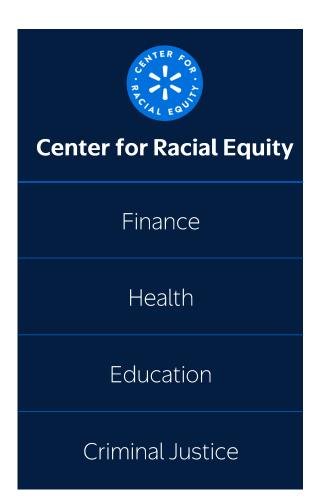
# **Our Work**



Economic Opportunity in Retail









# Spark Good programs strive to spark collective action and have big impact in support of local communities

Spark Good brings together Walmart and Sam's Club's community giving programs under one umbrella and puts customers and associates in the driver's seat, making it easier to give to the causes they care about

#### **Local Organization Engagement**

The Walmart.com Spark Good account provides a full suite of charitable resources together in one place.



#### **Customer Engagement**

Connect customers with opportunities to support local causes





#### **Facility Engagement**

Raise awareness & provide charitable donations to local organizations



Local Community Grants



**Storefront** Reservation

#### **Associate Engagement**

Empower associates to support causes that are meaningful to them



Associate Giving



Associate Volunteerism



# Partnership with Deed

Walmart Spark Good partners with Deed for organization verification and associate giving and volunteerism!

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Organization and User Verification Provider

Deed verifies organizations participating in Walmart Spark Good programs.



Associate Giving & Volunteerism Platform

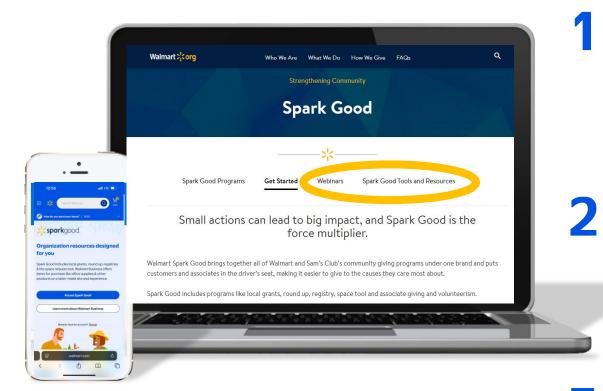
Walmart and Sam's Club associates can volunteer and give to organizations they care about through the Spark Good associate platform.

**Important:** As of 2024, Walmart <u>no longer leverages</u> FrontDoor for organization verification and for associate giving and volunteerism.

# How to get started...



# Where should organizations start?



**Learn about Spark Good Programs** 

Visit Walmart.org/SparkGood to review program guidelines, onboarding checklists or sign up for a webinar.

Create a Spark Good Account on Walmart.com

Get Started by visiting Walmart.com/nonprofits

### **Become a Verified Organization**

Become verified through a third-party verification partner, Deed. Once complete return to Walmart.com/nonprofits to access programs.



# 3 steps to get started with Spark Good

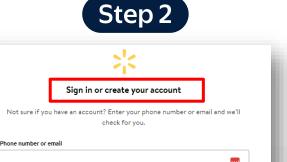


Create a **Spark Good account** at Walmart.com/nonprofits

Click "Access Spark Good"

### Select your entity type.

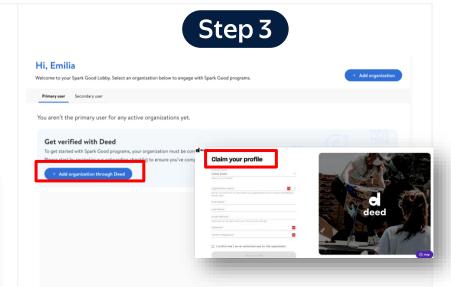
- Public Charity (501c3) e.g. NWA Food Bank
- NCES School Public, private schools with a NCES ID.
- **Government Entity (non 501c3)** State, count or city agency (e.g. Sheriff Dept, Fire Dept)
- Other Nonprofits Non-charitable such as civic orgs or local associations listed on the IRS Business List (501c6, 50c9, etc.)
- Other Local Group Community groups not on the IRS Business List.



Continue

Sign in or create your **Walmart.com account.** 

\*Make sure you log in using your organizational email address.



### Click "Add Organization"

It will take you to Deed to claim your organization.

### Claim your profile.

The person claiming your organization's account should have access to your PayPal Business Account/PayPal Charity Fund credentials.

# Storefront Reservation Overview



# Storefront Reservation guidelines

To review the guidelines, FAQs and examples of storefront reservation





Walmart believes investing in local communities strengthens our business as well as the communities we serve. Community engagement is designed to support local organizations that meet the unique needs of the communities where we operate, build pride among all associates and deepen relationships with our customers.

The Storefront Reservation program allows local organizations to request space outside of Walmart stores and Neighborhood Markets for community awareness campaigns. For Sam's Club requests, please contact the local club manager to request the use of space.

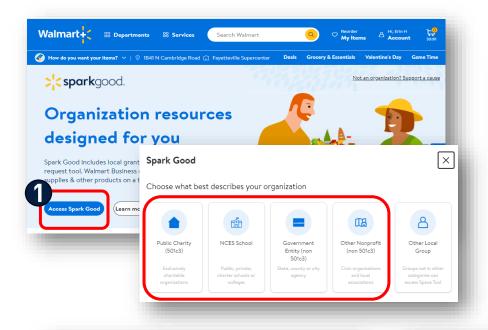
Before submitting a request, organizations must review the below guidelines.

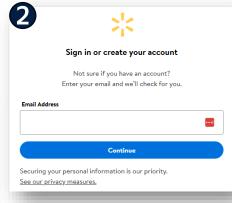


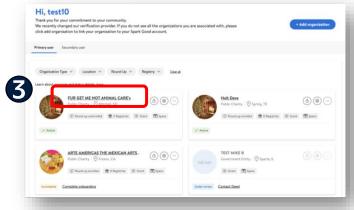


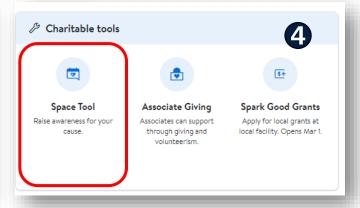
# Steps for organization listed on the IRS Business Master File or in the NCES database

- 1. Click "Access Spark Good" and select your entity type.
- Sign-on to your Spark Good account on Walmart.com/nonprofits
- 3. Select the organization name in the Spark Good lobby you want to submit a reservation
- 4. Select **"Storefront Reservation"** under Charitable
  Tools









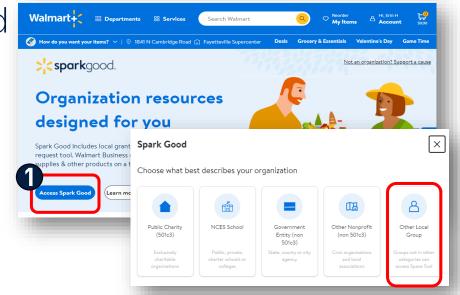


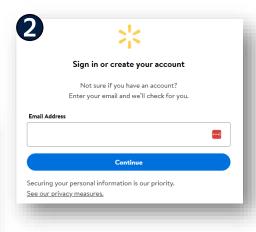


### Steps for community groups NOT on the IRS Business Master File or NCES database

- 1. Click "Access Spark Good" and select your entity type.
- Sign-on to your Spark Good account on Walmart.com/nonprofits
- 3. Submit your profile for manual review

**Note:** Turnaround time is 6-8 weeks for verification of Local Groups





You have selected "Local Community Group" where you must register and undergo manual verification to request space notation of Welmant Resilities. Please notes this process can take up to 5 weeks. Once you apply to be reviewed, you will be entified of your approval starts by email after the verification process is complete. Please ensure each local community group is registered only once.

As a local community group, you are an organization that is not associated with any Public Charly 501c.3. NCES shool. Government Entity (non 501c.3) or Other Nopprofit on the IRS business master file. Upon review if you have realized your organization does not qualify as a local community group, you can access the Storeforth Reservation fool through the Spark Good portal by visiting www.walmart.com/nopprofits and select your current entity type to start the verification process.

Select a local community group

Testing 2024

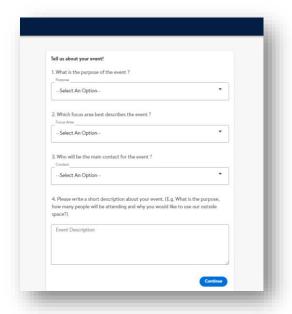
Register a new local community group



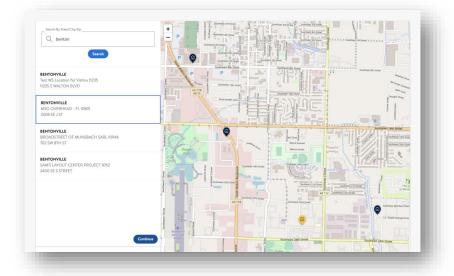


# **Application Experience**

From your Storefrontt account, you can submit, manage, and view event history.

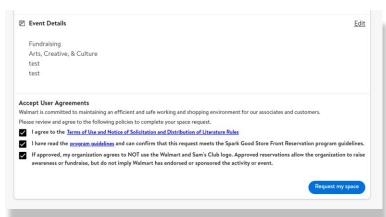


Complete the form clearly outlining the description of your event



Find facilities in your community. This program is intended to support local organizations in the same service area.

\* Defaults to your Zip Code but you can search by zip code.



You must click on the term agreements link before checking the box.

Note: Managers reserve the right to decline an organization's request based on review of the organization's reputation and activities and its agreement to comply with applicable terms and conditions.



# Most frequently asked questions

These are the top 5 questions asked during webinars, help desks and email inboxes



Can organizations request and event inside the store?

No, local organizations can only request space outside a Walmart facility.









How much advance notice is needed to request an event?

An organization must submit a request no less than 21 days in advance of an event date. This is to ensure that store managers have sufficient time to review the space request.



How long will it take for an event to be reviewed?

Facility management review events and make recommendations on all submitted events. Each facility manager may set the frequency and process in which determinations are made. The organization will be notified of the status of a space request no less than 7 days before their event date.



How many times a year can an org. submit an event?

Organizations may request and use space outside a Walmart facility up to 14 days per facility, per calendar year, but no more than 3 consecutive days (and no more than 8 consecutive hours each day).



What kind of events can an organization host in front of the store?

Organizations may host events for fundraising or community awareness events. Events are not to be submitted for forprofit commercial sale of products or services to the public.

## Spark Good: Recent Storefront Reservation Approval





#### POPCORN SALE AT WALMART

Boy Scout Troop 270 and Cub Scout Pack 270 would like to thank the Cordele Walmart Supercenter for allowing us to set up a couple of tables and pop-up tents to sell popcorn today.

And thank you to all of the people who bought popcorn or made donations to the two units. Thanks to you customers, we sold out of our products in about two hours.

We have ordered more and are scheduled to be back at Walmart again next Saturday. Please come see us.

Four Boy Scouts and six Cub Scouts participated in today's sale. The Boy Scouts were Landon, Simon, Jacob, and Cody. They were assisted by adults Brady Atkins, Gene Baker, and Britt Brinson.







Happy Sunday, Siloam!

Your favorite little Girl Scouts are set up at Walmart Supercenter from 10-2 today!
Cash or card!

Season is almost over, go grab your favorite cookies & support their little entrepreneur dreams while you can 😜







American Legion Post 57 - Newnan, Georgia · · · · · Follow

Nov 8, 2024 · 🕙

Volunteering at Walmart supporting American Legion Auxiliary poppy donations.





# Resources



# View these onboarding checklists under Spark Good Tools & Resources

Access helpful resources about Spark Good programs at <a href="www.walmart.org/sparkgood">www.walmart.org/sparkgood</a>

### **Onboarding** Checklist

Checklist on how to get started with Walmart Spark Good Programs

This checklist is applicable for 501c3 Public Charities, NCES Schools, Government Entities and Other Nonprofits

Scenario: You are an organization that is ready to engage with Walmart Spark Good giving programs for the first time!

#### Step 1: Set up your Spark Good Portal Account

- Start at Walmart.com/nonprofits, Click "Access Spark Good" and select your entity type.
- Create your Walmart.com account.
- Use an email assigned by the organization instead of your personal email.
- . Note: This same email address needs to match when you set up your Deed account in Step 3.

#### Step 2: Connect your organization to your Walmart Spark Good Portal Account

- To connect your organization to your portal account from the organization list page (lobby), click "Add organization" to claim your profile and complete your verification with Deed who authenticates your organization and users.
- If you have multiple locations, you will be able to create chapter accounts. Read here to learn

#### Step 3: Claim your profile and create a Deed account

To complete the verification process the Owner | Primary User will need

To complete the vermeation process, the owner   Trimary oser will need.			
501c3 Public Charity	NCES School	Government Entity	Other Nonprofits
PayPal Giving Fund account	PayPal Business account     Network for Good account	PayPal Business account	PayPal Business account
<ul> <li>Official IRS document</li> </ul>	tation such as IRS determin	nation letter and governme	ent letters
<ul> <li>Organizational inform</li> </ul>	nation (mission statement, I	board members, contact in	formation and website)

#### How do I know if I've completed all the steps?

- Click through every Deed pop-up and provide all the information needed in each pop-up Under "Settings," check the "Payments" tab and make sure that PayPal/Network for Good is setup.
- Under "Companies", check that your organization is affiliated with Walmart. Review users in Deed under Settings > Users to make sure that they have appropriate access to
- - Owner | Admin → Primary Users in Spark Good
  - Organizers and Ambassadors → Secondary Users in Spark Good

#### Step 4. Return to Walmart Spark Good Account

Click "In Partnership with Walmart" logo at the top of the screen to return to Walmart Spark Good Portal account to start engaging with Spark Good programs.

#### Step 5: Engage with Spark Good programs on your Spark Good Account

From your Walmart.com/nonprofits portal account, click your organization name to enter your

**Public Charity** Checklist





**NCES School** Checklist



Other Nonprofit Checklist



Government **Entity** Checklist

# Spark Good: Useful Resources



### Spark Good program guidelines

### **Spark Good customer discovery**

Organization Type Guides

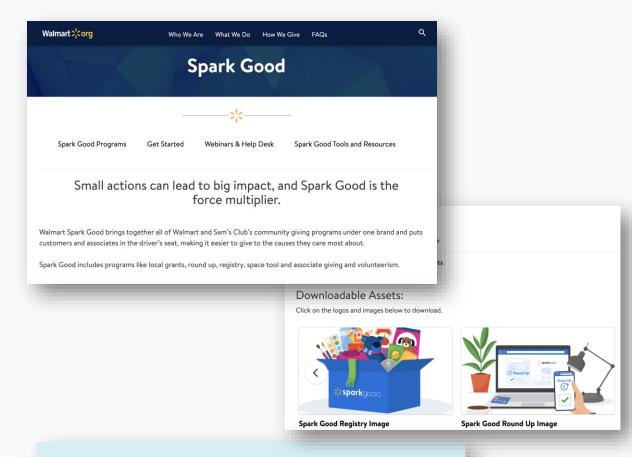
© 501c3 Program Eligibility Guide

 **NCES School Program Eligibility Guide** 

**▼** Government Entity Program Eligibility Guide

Other Nonprofits Program Eligibility Guide

#### Other Resources







# **Need Support?**

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walmart.com/nonprofits walmart.org/sparkgood

# **Social Tags**

X: @Walmartorg

Facebook: @Walmart

LinkedIn: @Walmart

Tag us with #SparkGood

