# Spark Good Registry

November 2024



# **AGENDA**

# 1. Walmart Spark Good & Deed Partnership

# 2. Onboarding: How to get started with Spark Good?

- 3 Steps to get started on Walmart.com
- Please review the Spark Good Onboarding Deck for detailed steps.

# 3. Spark Good Registry & Tax Donation Receipt

- Program Guidelines
- How to create & maintain a Spark Good registry
- Ways to share your registry
- How to track your purchase
- How to opt in and create a donation receipt

# 4. Resources to explore

# Walmart Spark Good & Deed Partnership



# Our philanthropy focus on the following

Today, we will discuss Spark Good programs that provide local community support.

Learn more about other focus areas at www.walmart.org



**Creating Opportunity** 

Economic Opportunity in Retail









# Spark Good programs strive to spark collective action and have big impact in support of local communities

Spark Good brings together Walmart and Sam's Club's community giving programs under one umbrella and puts customers and associates in the driver's seat, making it easier to give to the causes they care about

# **Local Organization Engagement**

The Walmart.com Spark Good account provides a full suite of charitable resources together in one place.



### **Customer Engagement**

Connect customers with opportunities to support local causes



# **Facility Engagement**

Raise awareness & provide charitable donations to local organizations



# **Associate Engagement**

Empower associates to support causes that are meaningful to them



Associate Giving Associate Volunteerism



# **Partnership with Deed**

Walmart Spark Good is excited to partner with Deed for organization verification and associate giving and volunteerism!

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Organization and User Verification Provider

Deed verifies organizations participating in Walmart Spark Good programs.



Associate Giving & Volunteerism Platform

Walmart and Sam's Club associates can volunteer and give to organizations they care about through the Spark Good associate platform.

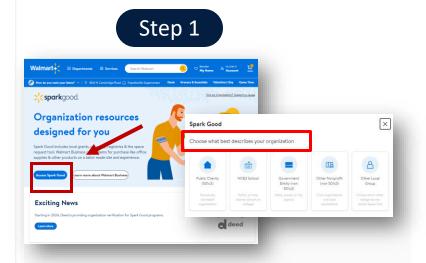
# Onboarding

For more detailed steps on onboarding, please review the Spark Good Onboarding Deck.





# 3 steps to get started with Spark Good

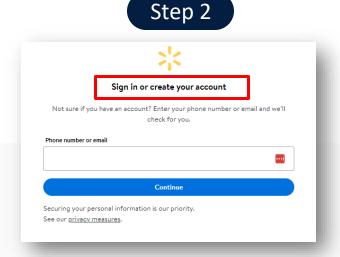


Create a **Spark Good account** at Walmart.com/nonprofits

Click "Access Spark Good"

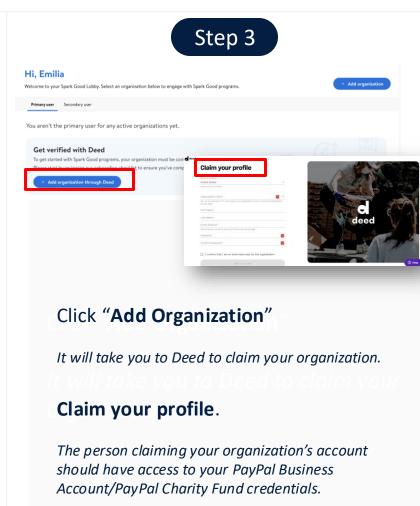
# Select your entity type.

- Public Charity (501c3) e.g. NWA Food Bank
- NCES School Public, private schools will have a NCES School ID.
- Government Entity (non 501c3 State, count or city agency (e.g. Sheriff Dept, Fire Dept)
- Other Nonprofits Civic orgs or local associates (501c6, 50c9 organizations)
- Other Local Group Groups not on the IRS Business List.



Sign in or create your Walmart.com account.

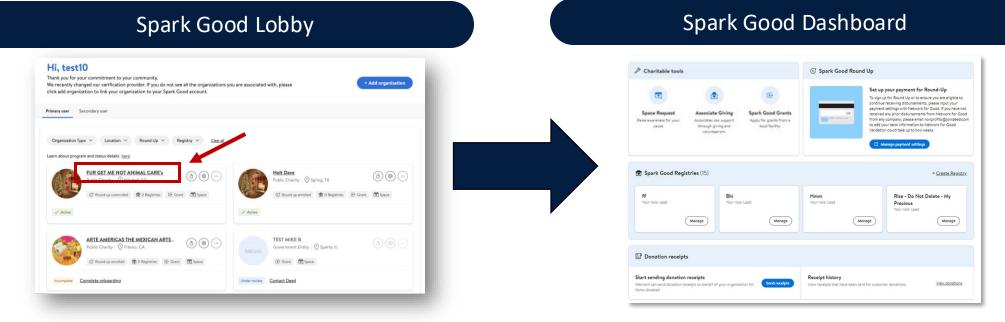
\*Make sure you log in using your organizational email address.





# To start engaging with Spark Good programs

Once verification and onboarding is complete in Deed, log into your Spark Good account on Walmart.com/nonprofits. Please wait 24 hours for your data to sync.



Click your organization name.

Access and engage with all the Spark Good programs your organization is eligible for.



# Your email is what connects your Spark Good and Deed accounts

# If your Spark Good lobby does not look like you anticipated:

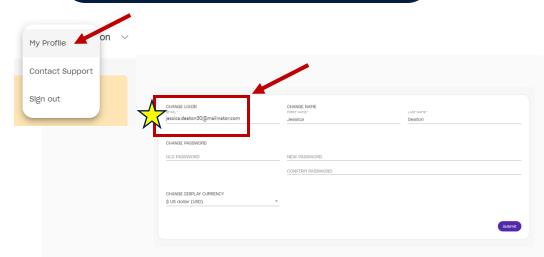
- Accounts need to sync: wait 24 hours after completing onboarding for accounts to sync
- Emails are not matching: check the email you are logged into for Walmart and Deed

# SPARK GOOD Account Personal info Settings Home Personal information Contact info and password Addresses Wallet Communications and privacy Communication preferences Privacy Privacy requests Shopping settings Language settings

# How to check your Walmart.com email

Account > Settings > Personal Information>
Contact info and Password





# How to check your Deed email

Click on your name in the upper right hand corner > My Profile



# **View these onboarding checklists under Spark Good Tools & Resources**

Access helpful resources about Spark Good programs at www.walmart.org/sparkgood

# **Onboarding Checklist**

### Checklist on how to get started with Walmart Spark Good Programs

This checklist is applicable for 501c3 Public Charities, NCES Schools, Government Entities and Other Nonprofits

Scenario: You are an organization that is ready to engage with Walmart Spark Good giving programs for the first time!

### Step 1: Set up your Spark Good Portal Account

- Start at Walmart.com/nonprofits, Click "Access Spark Good" and select your entity type.
- □ Create your Walmart.com account
  - Use an email assigned by the organization instead of your personal email.
- . Note: This same email address needs to match when you set up your Deed account in Step 3.

### Step 2: Connect your organization to your Walmart Spark Good Portal Account

- To connect your organization to your portal account from the organization list page (lobby), click "Add organization" to claim your profile and complete your verification with Deed who authenticates your organization and users.
- ☐ If you have multiple locations, you will be able to create chapter accounts. Read <u>here</u> to learn

### Step 3: Claim your profile and create a Deed account

501c3 Public Charity	NCES School	Government Entity	Other Nonprofits
<ul> <li>PayPal Giving Fund account</li> </ul>	PayPal Business account     Network for Good account	PayPal Business account	PayPal Business account

- Organizational information (mission statement, board members, contact information and website)

### How do I know if I've completed all the steps?

- Click through every Deed pop-up and provide all the information needed in each pop-up
- Under "Settings," check the "Payments" tab and make sure that PayPal/Network for Good is setup. Under "Companies", check that your organization is affiliated with Walmart.
- Review users in Deed under Settings > Users to make sure that they have appropriate access to
  - Owner | Admin → Primary Users in Spark Good
  - Organizers and Ambassadors → Secondary Users in Spark Good

### Step 4. Return to Walmart Spark Good Account

Click "In Partnership with Walmart" logo at the top of the screen to return to Walmart Spark Good Portal account to start engaging with Spark Good programs.

### Step 5: Engage with Spark Good programs on your Spark Good Account

From your Walmart.com/nonprofits portal account, click your organization name to enter your

**Public Charity** Checklist



**NCES School** Checklist



Government **Entity** Checklist



Other Nonprofit Checklist



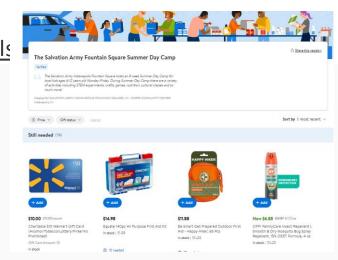
# Spark Good Registry

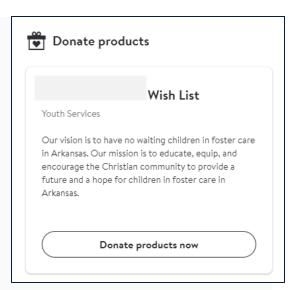


**Spark Good Registry** allows <u>verified public charities and schools</u> to create lists of necessary products that can be shipped directly to your nonprofit.

Both primary and secondary users can create registry.

Ideas can include creating registries based on needs or events. You can opt in for Walmart to send tax deductible donation receipts on your behalf to donors when they request for it.





# **Key Takeaways**



Organizations can create up to 20 registries



User role: Lead can edit a registry after it's created. Lead can be the primary or secondary user.

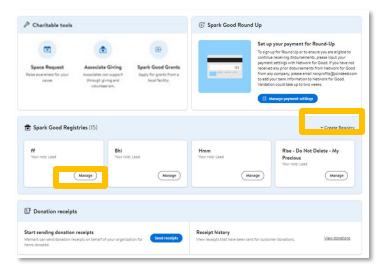


Opt-in and create tax deductible receipts for donors from Spark Good account



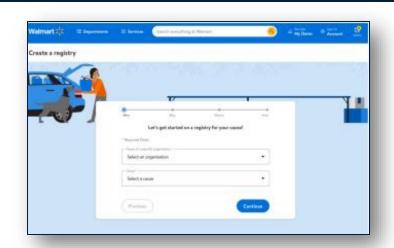
# 3 steps to create a Spark Good registry

# Step 1: Create a registry



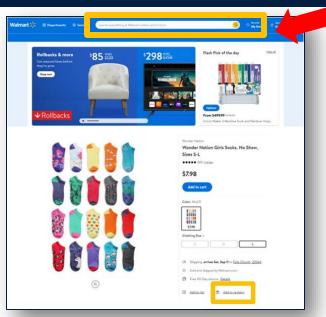
- Start at your Spark Good dashboard
- Select "+ Create Registry"
- To edit existing registries where your role is: Lead, select "Manage"
- You can create up to 20 registries.

# Step 2: Provide registry details



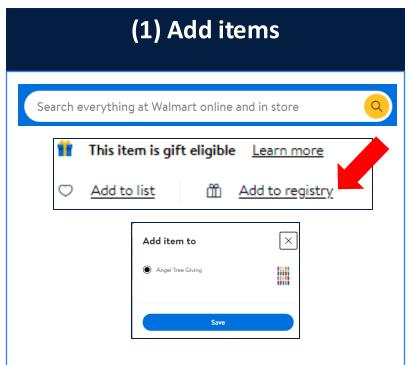
- Select your cause, enter a registry title and description
- Confirm address for where products will be delivered
- Select public or private for your registry settings. Click Create Registry!

# Step 3: Search items & add to registry



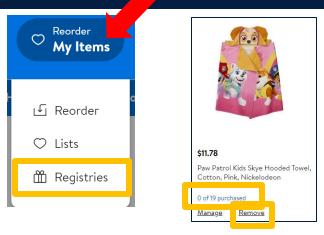
- Search for items or gift cards available for <u>shipping or pick up</u>
- Add to Registry





- Use the **search bar** on Walmart.com to add items to your registry
- Select "add to registry" and choose the registry you want to add it to
- You can add up to 200 items with up to 200 qtys for each item for your registry.

# (2) Update quantities or deleta items

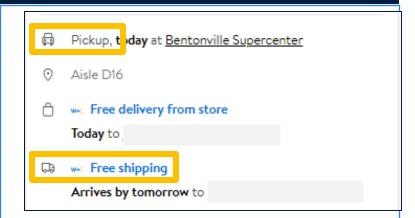


- Use **manage** to update quantities needed or purchased.
- Use **remove** to delete an item from registries
- Note: Items that have a purchased quantity cannot be deleted. Reduce quantity to 0.

Share the registry

Registries with purchased items cannot be deleted. Make as private.

# (3) Delivery method



- Delivery method varies by item, ensure that items are available for shipping or pick up
- **Pick Up** requires a customer/donor to pick the product up at the selected store and drop off at your organization
- **Shipping** will arrive by mail to the address selected

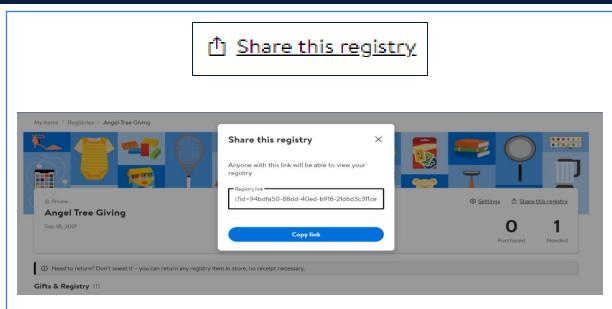
Maintain the registry



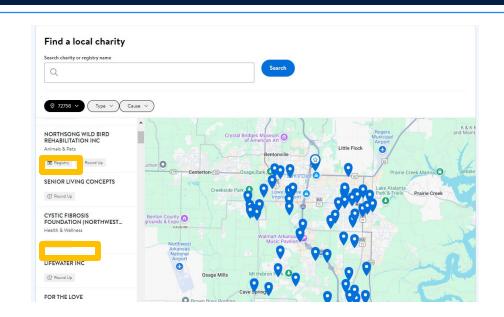
# 2 ways to share your registry with supporters

**Direct Link - Share registry** 

Search on customer discovery page – Walmart.com/sparkgood



From the registry page, click on **Share this registry** for a link to share with your donors on social media, newsletters, etc. You can mark this registry as private or public.

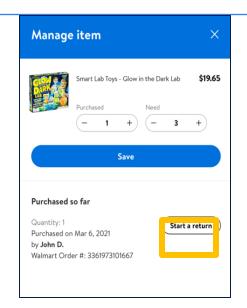


Spark Good registries are searchable by customers on walmart.com/sparkgood. Only registries marked public will show up here.



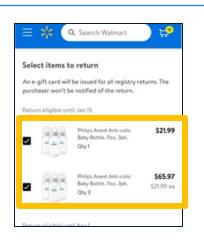
# **Purchase history**

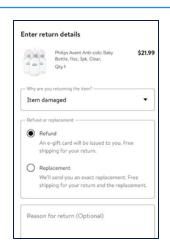




- View purchase history and order number by clicking manage on each item
- Call 1-800-Walmart to track order status. Have order number ready

# **Return items**





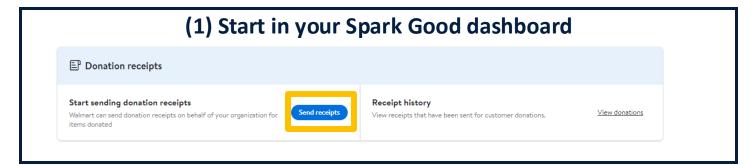
- Items that are eligible for return, can be selected by clicking manage and start and return on item
- Reason for return is required for an e-gift refund or item replacement
- Return method and process matches Walmart.com policy

Maintain the registry

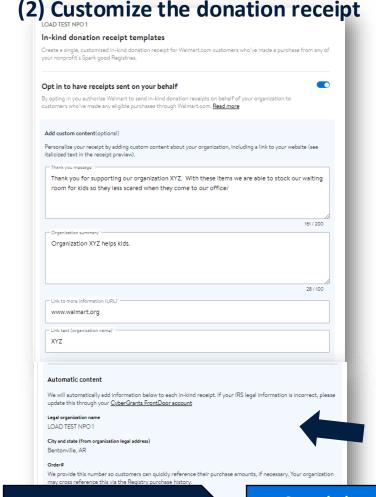


# How to create your donation receipt

- From the Spark Good dashboard, you can opt in to customize a donation receipt for customer purchases on your registry.
- Please note: Customers can only request for the receipt if you have opted in.







The blue section is automatically pulled from vour Deed account.

Maintain the registry

Track Purchases

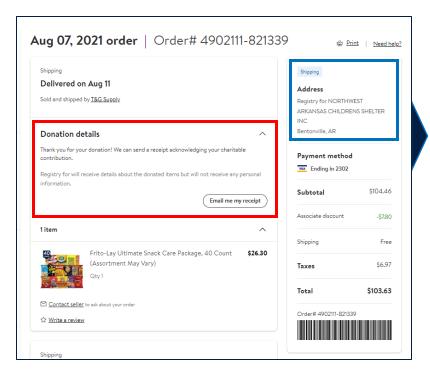
Send donation receipts



# **Customer: How to request your donation receipt**

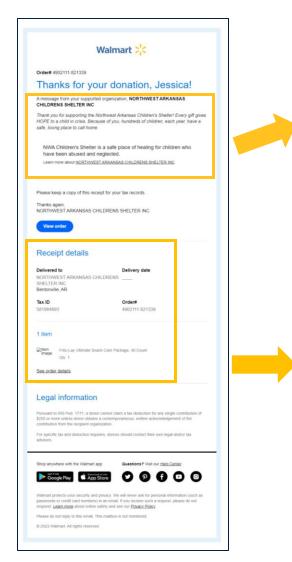
# How can customers find their donation receipt?

- Go to Account > Purchase history
- Find the order that was placed for the organization, click on "View details"
- Under Donation details, expand box and click "Email me my receipt"
- If the order was shipped in multiple orders, a customer will need to request donation receipt for each order.



Customers can only see organization name. No shipping address/location information is visible.

# **Example of donation receipt**



The information that is entered in **Thank** you message and organizational information is included in the email.

A message from your supported organization, NORTHWEST ARKANSAS CHILDRENS SHELTER INC:

Thank you for supporting the Northwest Arkansas Children's Shelter! Every gift gives HOPE to a child in crisis. Because of you, hundreds of children, each year, have a safe, loving place to call home.

NWA Children's Shelter is a safe place of healing for children who have been abused and neglected.

Learn more about NORTHWEST ARKANSAS CHILDRENS SHELTER INC

Under **Receipt details**, shipping location is not visible. What's included is organization 's tax ID and items purchased by customers.

Recei	pt details		
Delivered NORTHW SHELTER Bentonvill	/EST ARKANSAS CHILDRENS R INC	Delivery date	
Tax ID		Order#	
58198489	13	4902111-821339	
1 item			
<b>item</b> image	Frito-Lay Ultimate Snack Care Package, 40 Count Qty: 1		
See order	details		

# Questions?



# Frequently asked questions

### How does a customer search for a Spark Good registry?

• For customers to search for a Spark Good Registry, they can visit <a href="www.walmart.com/sparkgood">www.walmart.com/sparkgood</a> and search for your organization. Under your organization name, it will show the labels if you are registered in Round Up or have Spark Good registries.

# Why can't an organization delete old Spark Good registries?

• Once an item has been purchased in your registry, it retains the purchase history hence the registry cannot be deleted. We are working to improve this feature. However, you can create up to 20 registries per user in your organization. Please email us if you need a registry deleted.

### Can you change the name of a Spark Good registry?

Yes, you can make these changes at any time. **Kindly note you have to be the creator of the registry ("Lead") to make any edits to your registry.** If you click on the registry settings, you can edit your registry name, organization cause, registry description and delivery address.

### Can you create a charitable donation receipt at any time?

Yes, you can opt in to use this functionality in your Spark Good account. You can create the template at anytime, even before you create a
Spark Good registry.

### How can an organization apply for tax exemption?

To enroll in the tax exemption program, please submit your application on this website - <a href="https://www.walmart.com/taxexempt/">https://www.walmart.com/taxexempt/</a>.

# Resources

# Spark Good: Useful Resources



# **Spark Good program guidelines**

# **Spark Good customer discovery**

# **Organization Type Guides**

€ 501c3 Program Eligibility Guide



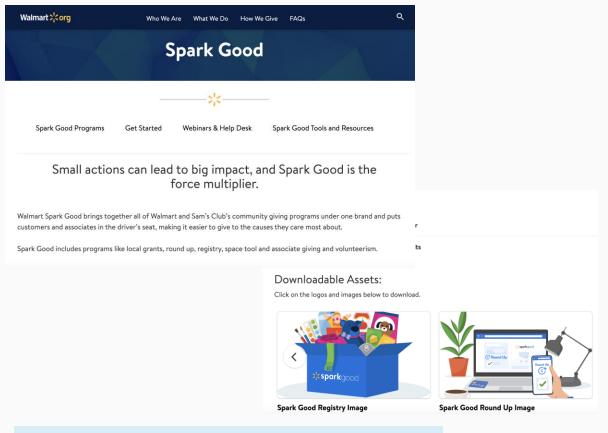
S Government Entity Program Eligibility Guide

Other Nonprofits Program Eligibility Guide

### **Other Resources**

**Frequently Asked Questions** 

Promotional Tools







# Need Support?

sparkgoodsupport@walmart.com

walmart.com/nonprofits walmart.com/sparkgood

# **Social Tags**

X: @Walmartorg

Facebook: @Walmart

LinkedIn: @Walmart

